# BANGKOK LIFE ASSURANCE LIMITED REPORT AND FINANCIAL STATEMENTS 31 DECEMBER 2006 AND 2005

**Report of Independent Auditor** 

To The Board of Directors and Shareholders of

Bangkok Life Assurance Limited

I have audited the balance sheets of Bangkok Life Assurance Limited as at 31 December 2006 and

2005, and the related statements of income, changes in shareholders' equity and cash flows for the

years then ended. These financial statements are the responsibility of the Company's management as

to their correctness and the completeness of the presentation. My responsibility is to express an

opinion on these financial statements based on my audits.

I conducted my audits in accordance with generally accepted auditing standards. Those standards

require that I plan and perform the audit to obtain reasonable assurance about whether the financial

statements are free of material misstatement. An audit includes examining, on a test basis, evidence

supporting the amounts and disclosures in the financial statements. An audit also includes assessing

the accounting principles used and significant estimates made by management, as well as evaluating

the overall financial statement presentation. I believe that my audits provide a reasonable basis for

my opinion.

In my opinion, the financial statements referred to above present fairly, in all material respects, the

financial position of Bangkok Life Assurance Limited as at 31 December 2006 and 2005 and the

results of its operations and its cash flows for the years then ended in accordance with generally

accepted accounting principles.

Sophon Permsirivallop

Certified Public Accountant (Thailand) No. 3182

Ernst & Young Office Limited

Bangkok: 22 March 2007

NOTES TO FINANCIAL STATEMENTS

FOR THE YEARS ENDED 31 DECEMBER 2006 AND 2005

1. GENERAL INFORMATION

Bangkok Life Assurance Limited ("The Company") is a limited company incorporated and

domiciled in Thailand. The Company is principally engaged in the provision of life insurance

business. The Company had 64 branches (2005: 63 branches) and its registered office is located

at 23/115-121, Royal City Avenue, Rama 9 Road, Bangkapi, Huaykwang, Bangkok 10320.

As at 31 December 2006 and 2005, the Company had 864 employees and 827 employees,

respectively.

2. BASIS OF PREPARATION

The financial statements have been prepared in accordance with accounting standards enunciated

under the Accounting Profession Act B.E. 2547, except for the investments in securities (see Note

3.5) are accounted for based on the relevant US Generally Accepted Accounting Principles since

the related Thai Accounting Standards do not address the life insurance business, and where

applicable Thai Accounting practices related to life insurance and the accounting and reporting

guidelines prescribed by the regulatory authority of life insurance business. As permitted by the

relevant regulation, the Company has elected not to adopt the following the accounting standards

at this time:

Accounting Standard No. 24

Segment Reporting

Accounting Standard No. 47

Related Party Disclosures

The presentation of the financial statements has been made in compliance with the order of the

Registrar dated 6 March 2002, as empowered under the Accounting Act B.E. 2543.

The financial statements have been prepared on a historical cost basis except where otherwise

disclosed in the accounting policies.

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#### 3. SIGNIFICANT ACCOUNTING POLICIES

# 3.1 Revenue recognition

#### (a) Premium income

Premium income is recognised as income when underwriting of the insurance is approved. Premium due and uncollected at the end of year is recognised as revenue only if the policy is still in force.

#### (b) Interest, discount and dividends income on investments

Interest is recognised on accrual basis based on the effective interest rate. Dividends are recognised as income when the right to receive the dividend is established.

Discounts included in the face value of the notes receivable are deferred and taken up as income evenly throughout the term of the notes, while discounts on debentures are deferred using the effective rate method.

#### (c) Interest incomes on loans

Interest is recognised over the term of the loans based on the amount of principal outstanding. However, the Company stops accruing interest income from loans overdue more than six months.

# 3.2 Benefit payments to life policies

Benefit payments to life policies are recorded when notices of the claims are received or when policies reach maturity.

# 3.3 Commissions and brokerages

Commission and brokerage fees are expended when incurred.

# 3.4 Life premium reserve

- (a) Life assurance policy reserve represents the accumulated total liability for policies in force on the balance sheet date. Life assurance policy reserve is calculated according to the procedures prescribed by the Regulation on Life Assurance Policy Reserve as promulgated by the Commerce Ministry on 23 November 2001.
- (b) For other insurance and group insurance, unearned premium reserve is set aside at the rate of 40 percent of net premium written for the year.

#### 3.5 Investments in securities

Investments in securities held for trading are determined at fair value. Gains or losses arising from changes in the value of securities are included in determining income.

Investments in available-for-sale securities are determined at fair value. Unrealised gains or losses arising from changes in the value of securities are recorded as a separate item in shareholders' equity under the caption of "Surplus on revaluation of investments". When the securities are sold the realised gains or losses are recognised in the income statement.

Investments in held-to-maturity debt securities are determined at their amortised cost. Premiums or discounts on the par value of the securities are taken into account using the effective yield rate.

Other investments are valued at cost net allowance for loss on impairment (if any).

The fair value of marketable securities is based on the latest bid price of the year quoted on the Stock Exchange of Thailand. The fair value of debentures is determined based on the price quoted by The Thai Bond Market Association or discounted cash flow with appropriated risk. The fair value of unit trusts is determined based on their net asset value.

Loss on impairment (if any) of investments in available-for-sale securities, held-to-maturity debt securities, and other investments is included in determining income.

The weighted average method is used for computation of the cost of investments.

#### 3.6 Loans and allowance for doubtful accounts

Loans are presented at their realisable value. The Company provides allowance for doubtful accounts on the basis of collection experience, analysis of debtor aging, a review of current status of the loan receivables and the appraisal value of the collateral of each debt.

### 3.7 Premises and equipment and depreciation

Land is stated at cost. Premises and equipment are stated at cost less accumulated depreciation and allowance for loss on impairment of assets (if any). Depreciation of premises and equipment are calculated by reference to their costs on a straight-line basis over the following estimated useful lives, or the period of the lease: -

Building - 20 years
Building improvements - Period of lease
Furniture and fixtures and office equipment - 5 years
Motor vehicles - 5 years

Depreciation is included in determining income.

No depreciation is provided for land and building in progress.

### 3.8 Intangible assets and amortisation

Computer software is stated at cost less accumulated amortisation. Amortisation of computer software is calculated by reference to its cost on a straight-line basis over its estimated useful life of 10 years.

Amortisation is included in determining income.

No amortisation is provided for system development in progress.

# 3.9 Impairment of assets

The Company assesses at each reporting date whether there is an indication that an asset may be impaired. If any such indication exists, the Company makes an estimate of the asset's recoverable amount. Where the carrying amount of the asset exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount. Impairment losses are recognised in the income statement. An asset's recoverable amount is the higher of fair value less costs to sell and value in use.

#### 3.10 Income tax

Income tax is provided for in the accounts based on the taxable profits determined in accordance with tax legislation.

# 3.11 Employee benefits

Salary, wages, bonuses and contributions to the social security fund and provident fund are recognised as expenses when incurred.

### 3.12 Foreign currencies

Foreign currency transactions are translated into Baht at the exchange rates ruling on the transaction dates. Assets and liabilities denominated in foreign currencies outstanding at the balance sheet date are translated into Baht at the exchange rates ruling on the balance sheet date. Gains and losses on exchange are included in determining income.

### 3.13 Cash and cash equivalents

Cash and cash equivalents include cash on hand and deposits with financial institutions with an original maturity of 3 months or less and not subject to withdrawal restrictions.

#### 3.14 Provisions

Provisions are recognised when the Company has a present obligation as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation, and a reliable estimate can be made of the amount of the obligation.

# 3.15 Derivatives - Forward exchange contracts

Receivables and payables arising from forward exchange contracts are translated into Baht at the rates of exchange ruling on the balance sheet. Gains and losses from the translation are included in determining income.

# 3.16 Use of accounting estimates

Preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions in certain circumstances, affecting amounts reported in these financial statements and related notes. Actual results could differ from these estimates.

# 4. INVESTMENTS IN SECURITIES

	As at 31 December					
	200	06	20	05		
	Cost	Fair value	Cost	<u>Fair value</u>		
Trading securities						
Equity securities						
Common stock	324,284,026	311,642,414	171,077,363	170,324,275		
Less: Loss from changes in value						
of investments	(12,641,612)		(753,088)			
	311,642,414	311,642,414	170,324,275	170,324,275		
Debt securities						
Government bonds - net	198,468,615	197,763,511	-	-		
Less: Loss from change in value of						
investments	(705,104)	_				
	197,763,511	197,763,511				
Total trading securities	509,405,925	509,405,925	170,324,275	170,324,275		
Available-for-sale securities						
Equity securities						
Common stock	1,645,786,353	2,500,611,360	1,520,129,725	2,184,773,161		
Unit trusts	2,447,564,288	2,457,233,750	2,628,915,008	2,687,573,324		
Add: Unrealised gain from change in						
value of investments	864,494,469		723,301,752			
	4,957,845,110	4,957,845,110	4,872,346,485	4,872,346,485		
Debt securities						
Government bonds - net	386,886,264	380,345,756	-	-		
Debentures - net	150,006,189	153,795,503	150,011,080	150,011,080		
Less: Unrealised loss from change in						
value of investments	(2,751,194)					
	534,141,259	534,141,259	150,011,080	150,011,080		
Total available-for-sale securities	5,491,986,369	5,491,986,369	5,022,357,565	5,022,357,565		

As at 31 December

	2006		2005		
	<u>Cost</u>	Fair value	<u>Cost</u>	Fair value	
Held-to-maturity debt securities					
Government and state enterprise					
bonds - net	20,128,542,991		17,226,869,919		
Notes - net	2,543,606,334		2,246,972,457		
Debentures - net	3,928,509,796		2,457,051,112		
Less: Allowance for impairment	(10,600,000)		(10,600,000)		
Total held-to-maturity debt securities	26,590,059,121		21,920,293,488		
Other investments					
Ordinary shares	11,882,700		11,882,700		
Total other investments	11,882,700		11,882,700		
Total investments in securities	32,603,334,115		27,124,858,028		

Investments in debt securities as at 31 December 2006 and 2005 will be due as follows: -

	2006						
	Due within						
	1 year	<u>2 - 5 years</u>	Over 5 years	Total			
Trading securities							
Government bonds	-	58,557,212	139,206,299	197,763,511			
Available-for-sale securities							
Government bonds	-	-	380,345,756	380,345,756			
Debentures	50,338,806	51,354,028	52,102,669	153,795,503			
	50,338,806	51,354,028	432,448,425	534,141,259			
Held-to-maturity debt securities							
Government and state enterprise							
bonds - net	180,547,481	2,144,743,458	17,803,252,052	20,128,542,991			
Notes - net	666,043,181	312,563,153	1,565,000,000	2,543,606,334			
Debentures - net	17,798,418	1,115,111,378	2,785,000,000	3,917,909,796			
	864,389,080	3,572,417,989	22,153,252,052	26,590,059,121			
Total	914,727,886	3,682,329,229	22,724,906,776	27,321,963,891			

(Unit: Baht)

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	Due within						
	1 year	2 - 5 years	Over 5 years	<u>Total</u>			
Available-for-sale securities							
Debentures	-	100,010,109	50,000,971	150,011,080			
Held-to-maturity debt securities							
Government and state enterprise							
bonds - net	30,008,670	1,431,321,677	15,765,539,572	17,226,869,919			
Notes - net	623,131,440	328,841,017	1,295,000,000	2,246,972,457			
Debentures - net	135,455,977	144,437,546	2,166,557,589	2,446,451,112			
	788,596,087	1,904,600,240	19,227,097,161	21,920,293,488			
Total	788,596,087	2,004,610,349	19,277,098,132	22,070,304,568			

The Company has pledged government and state enterprise bonds of Baht 5,901.01 million (2005: Baht 4,516.60 million) as life assurance policy reserve and assets pledged with the Life Assurance Registrar in accordance with the Life Assurance Act. B.E. 2535 as mentioned in Notes 12 and 13.

# 5. LOANS AND ACCRUED INTEREST

As at 31 December 2006 and 2005, the balances of loans and accrued interest are aged by principal and accrued interest as follows: -

	2006									
Outstanding period	Policy	loans	Mortgag	e loans	Other	Other loans		Total		
		Accrued		Accrued		Accrued		Accrued		
	Principal Principal	interest	Principal	interest	<u>Principal</u>	interest	Principal Principal	interest	<u>Total</u>	
Current	620,123,084	45,709,563	711,048,702	2,310,470	4,368,343	-	1,335,540,129	48,020,033	1,383,560,162	
Overdue:										
Less than 6 months	-	-	527,740	1,301	49,014	-	576,754	1,301	578,055	
Over 12 months		-	7,132,432	408,115	267,392	11,479	7,399,824	419,594	7,819,418	
Total	620,123,084	45,709,563	718,708,874	2,719,886	4,684,749	11,479	1,343,516,707	48,440,928	1,391,957,635	
Less: Allowance for doubtful										
accounts		=	(3,029,718)	(299,335)		=	(3,029,718)	(299,335)	(3,329,053)	
Loans and accrued interest - net	620,123,084	45,709,563	715,679,156	2,420,551	4,684,749	11,479	1,340,486,989	48,141,593	1,388,628,582	

Outstanding period	Policy loans Mortgage loans		Other loans		Total				
		Accrued		Accrued		Accrued		Accrued	
	Principal	interest	Principal	interest	Principal	interest	<u>Principal</u>	interest	<u>Total</u>
Current	479,221,577	34,495,513	442,140,901	2,348,702	3,576,727	-	924,939,205	36,844,215	961,783,420
Overdue:									
Less than 6 months	-	=	-	-	40,229	582	40,229	582	40,811
Over 12 months	-	-	7,849,268	446,156	233,913	11,116	8,083,181	457,272	8,540,453
Total	479,221,577	34,495,513	449,990,169	2,794,858	3,850,869	11,698	933,062,615	37,302,069	970,364,684
Less: Allowance for doubtful									
accounts		-	(3,029,718)	(299,335)		-	(3,029,718)	(299,335)	(3,329,053)
Loans and accrued interest - net	479,221,577	34,495,513	446,960,451	2,495,523	3,850,869	11,698	930,032,897	37,002,734	967,035,631

Loans are provided to employees in accordance with employee's benefits plan under a credit line of Baht 100,000 or less for personal guarantee loans. In case of secured loans, the credit line is not to exceed 50 times the employee's salary. The interest rate for the loans to employees is 6 percent per annum. As at 31 December 2006, loans to employees and representatives totaled Baht 4.68 million (2005: Baht 3.85 million).

# 6. CASH AND CASH EQUIVALENTS

Cash and cash equivalents as reflected in the statements of cash flows consist of the followings: -

	As at 31 December		
	<u>2006</u>	<u>2005</u>	
Cash	3,109,604	2,032,570	
Deposits at banks with no fixed maturity date	160,878,495	230,910,993	
Deposits at banks with fixed maturity date and negotiable			
certificates of deposits	470,000,000	302,000,000	
Total cash and deposits at financial institutions	633,988,099	534,943,563	
Less: Deposits at financial institutions with maturity of			
more than 3 months	(170,000,000)		
Cash and cash equivalents	463,988,099	534,943,563	

# 7. PREMISES AND EQUIPMENT

(Unit: Baht)

			Furniture and			
		Building	fixtures and			
		and building	office		Building	
	Land	improvements	equipment	Vehicles	in progress	Total
Cost:						
31 December 2005	66,010,602	293,024,613	247,069,011	37,445,340	-	643,549,566
Purchases/transfers in	468,000	8,762,470	26,429,647	965,565	1,982,000	38,607,682
Disposals/write - offs/						
transfers out	(12,801,802)		(10,186,403)	-	-	(22,988,205)
31 December 2006	53,676,800	301,787,083	263,312,255	38,410,905	1,982,000	659,169,043
Accumulated depreciation:						
31 December 2005	-	132,264,440	197,312,788	20,374,454	-	349,951,682
Depreciation for the year	-	18,270,306	19,047,646	6,020,031	-	43,337,983
Depreciation - disposals/						
write-offs			(10,113,381)			(10,113,381)
31 December 2006	-	150,534,746	206,247,053	26,394,485	-	383,176,284
Net book value:						
31 December 2005	66,010,602	160,760,173	49,756,223	17,070,886		293,597,884
31 December 2006	53,676,800	151,252,337	57,065,202	12,016,420	1,982,000	275,992,759
Depreciation charged in inc	come statements	for the year				
2005						38,044,929
2006						43,337,983

As at 31 December 2006, certain of the premises and equipment of the Company has been fully depreciated but is still in use. The cost before deducting accumulated depreciation of those assets amounted to Baht 212.41 million (2005: Baht 189.95 million).

# 8. PREMIUM DUE AND UNCOLLECTED

As at 31 December 2006 and 2005, the balances of premium due and uncollected are classified in relation to the grace period granted on the condition of the policy, as follows: -

	<u>2006</u>	<u>2005</u>
Grace period not exceeded	951,440,257	891,974,597
Grace period exceeded	7,719,685	
Total premium due and uncollected	959,159,942	891,974,597

# 9. INTANGIBLE ASSETS

(Unit: Baht)

System development

		1	
	Software	in progress	Total
Cost:			
31 December 2005	27,826,094	300,352	28,126,446
Increase	219,175		219,175
31 December 2006	28,045,269	300,352	28,345,621
Accumulated amortisation:			
31 December 2005	8,703,620	-	8,703,620
Amortisation charged for			
the year	2,770,157		2,770,157
31 December 2006	11,473,777		11,473,777
Net book value:			
31 December 2005	19,122,474	300,352	19,422,826
31 December 2006	16,571,492	300,352	16,871,844
Amortisation charged in income statements	for the year		
2005			2,460,852
2006			2,770,157
10. OTHER ASSETS			
			(Unit: Baht)
		<u>2006</u>	<u>2005</u>
Prepaid rental expenses		164,234,946	176,028,327
Accounts receivable from sales of investments		4,843,500	13,076,810
Prepaid expenses		13,927,959	16,928,271
Deposits		15,014,246	14,255,897
Forward contracts receivables		78,891,900	-
Others		9,443,041	8,900,168
Total		286,355,592	229,189,473

### 11. OTHER LIABILITIES

(Unit: Baht) 2006 2005 338,291,417 352,434,345 Accrued commission expenses Accrued expenses 78,241,159 71,285,616 Withholding tax payable 23,307,475 20,829,390 Amounts received awaiting transfer 115,551,597 130,887,467 Unpaid benefits to life policies exempted premium 61,327,626 58,354,477 Accounts payable from purchase of investments 202,941,129 Others 28,589,887 39,864,706 Total 645,309,161 876,597,130

### 12. ASSETS PLEDGED WITH REGISTRAR

As at 31 December 2006 and 2005, the following assets have been pledged with the Life Assurance Registrar in accordance with Section 20 of the Life Assurance Act B.E. 2535.

		(Unit: Baht)
	<u>2006</u>	<u>2005</u>
Government bonds	20,000,000	20,000,000
Total	20,000,000	20,000,000

# 13. ASSETS RESERVE WITH REGISTRAR

As at 31 December 2006 and 2005, the following assets have been pledged as life assurance policy reserve with the Life Assurance Registrar in accordance with Section 24 of the Life Assurance Act. B.E. 2535.

	<u>2006</u>	<u>2005</u>
Government bonds	2,368,290,651	2,329,066,915
State enterprise bonds	3,512,717,048	2,167,531,020
Total	5,881,007,699	4,496,597,935

#### 14. STATUTORY RESERVE

Under the Section 1202 of the Civil and Commercial Code of Thailand, the Company is required to set aside a statutory reserve at least 5 percent of its net profit each time a dividend is declared until the reserve reaches 10 percent of registered capital. The statutory reserve is not available for dividend distribution.

In 2006 and 2005, the Company did not set aside additional retained earnings to the statutory reserve because the Company had premium on share capital in excess of 10 percent of registered capital.

#### 15. GENERAL RESERVE

On 25 April 2006, the Annual General Meeting of the Company's shareholders approved the appropriation of Baht 400 million to the general reserve in order to ensure stability in the Company's financial position.

#### 16. PROVIDENT FUND

The Company and its employees jointly established a provident fund in accordance with the Provident Fund Act. B.E. 2530. Such fund is monthly contributed to both by the employees at rates ranging from 5 percent to 8 percent of their basic salaries and the Company at rates ranging from 5 to 8 percent of the employees' basic salaries, based on length of service. The fund will be paid to the employees upon termination in accordance with the rules of fund. In February 2005, the Company changed the fund manager from BFIT Securities Company Limited to Bualuang Securities Public Company Limited. During the year, a total of Baht 14.06 million (2005: Baht 11.29 million) has been contributed to the fund and recorded as expenses by the Company.

#### 17. EARNINGS PER SHARE

Basic earnings per share is calculated by dividing the net income for the year by the weighted average number of ordinary shares in issue during the year.

#### 18. COMMITMENTS

As at 31 December 2006 and 2005, the Company has outstanding commitments under operating lease and services agreement as follows: -

(Unit: Million Baht)

	<u>2006</u>	<u>2005</u>
Within 1 year	54.6	48.6
In 1 - 5 years	45.9	65.3
Over 5 years	35.9	39.8

#### 19. DIVIDENDS PAID

Dividends declared in 2006 and 2005 consist of the following: -

(Unit: Baht)

	Approved by	Total dividends	Dividend per share
Dividends on 2005 income	Annual General Meeting of the		
	shareholders on 25 April 2006	200,000,000	2.0
Dividends on 2004 income	Annual General Meeting of the		
	shareholders on 28 April 2005	150,000,000	1.5

### 20. FINANCIAL INSTRUMENTS

### 20.1 Financial risk management

The Company's financial instruments principally comprise cash and deposits at financial institutions, investments in securities, loans, premium due and uncollected, accrued investment income, unpaid policy benefit, amounts due to reinsurers. The financial risks associated with these financial instruments and how they are managed is described below.

#### Credit risk

Concentrations of the credit risk with respect to loans and premiums due and uncollected are insignificant due to the large number of customers comprising the customer base and their dispersion across different industries and geographic regions in Thailand. The maximum exposure to credit risk is the book value of assets as presented in balance sheet.

There is insignificant risk from policy loans since the sum that the Company has lent to insured parties is less than cash value of their policies with the Company. The maximum value of the risk arising from secured loans is the amount of the loan less the value which the Company is able to derive from the assets placed as collateral.

### Interest rate risk

The Company's exposure to interest rate risk relates primarily to its deposits at financial institutions, investments in securities and loans. However, since most of the Company's financial assets bear floating interest rates or fixed interest rates which are close to the market rate, the Company does not use derivatives to manage its interest rate risk.

Significant financial assets as at 31 December 2006 classified by type of interest rates are summarized in the table below.

_	Balance as at 31 December 2006			
_	No interest	Floating interest rate	Fixed interest rate	
Deposits at financial institutions	89,423,320	74,564,779	470,000,000	
Investments in securities-net				
Government and state				
enterprise bonds	-	-	20,706,652,258	
Notes	-	-	2,543,606,334	
Debentures	1,900,000	38,272,208	4,031,533,091	
Loans - net		9,339,196	1,331,147,793	
Total	91.323.320	122,176,183	29.082.939.476	

Financial assets and liabilities that carry fixed interest rates further classified based on the maturity date, or the repricing date if this occurs before the maturity date.

(Unit: Baht)

					(Cint. Built)
					Average
	Within 1 year	2 - 5 years	Over 5 years	Total	interest rate
					(% p.a.)
Deposits at financial institutions	170,000,000	-	300,000,000	470,000,000	5.27
Investments in securities - net					
Government and state enterprise					
bonds	180,547,481	2,203,300,671	18,322,804,106	20,706,652,258	5.54
Notes	666,043,181	312,563,153	1,565,000,000	2,543,606,334	4.76
Debentures	68,137,224	1,126,293,198	2,837,102,669	4,031,533,091	6.08
Loans - net	4,456,387	3,875,405	1,322,816,001	1,331,147,793	6.00 - 8.00
Total	1,089,184,273	3,646,032,427	24,347,722,776	29,082,939,476	

# Foreign currency risk

The Company's significant exposure to foreign currency risk are in respect of its investments in bonds which are denominated in foreign currencies and reinsurance with foreign reinsurers. The Company utilises forward exchange contracts to manage the risk.

As at 31 December 2006, the balances of financial assets denominated in foreign currencies are summarised below.

		Average exchange rate
	Financial	as at 31 December 2006
Foreign currency	assets	(Baht per 1 foreign currency unit)
	(Million)	
US dollar	19.50	35.86

Foreign exchange contracts outstanding at 31 December 2006 are summarized below.

		Contractual exchange rate
	Bought	Bought
Foreign currency	amount	(Baht per 1 foreign currency unit)
	(Million)	
US dollar	19.50	39.41 - 41.00

#### 20.2 Fair value

A fair value is the amount for which an asset can be exchanged or a liability settled between knowledgeable, willing parties in an arm's length transaction. The fair value is determined by depending on the nature of the instrument.

The fair value is determined by reference to the market price of the financial instrument or by using an appropriate valuation technique, depending on the nature of the instrument.

The following methods and assumptions were used by the Company in estimating the fair values of financial instruments: -

### Investment in securities

The fair value of listed securities is based on their quoted market prices.

The fair value of other securities cannot be properly calculated, and therefore no disclosure is made.

The fair value of deposits at financial institutions, bonds, debentures and notes with maturity periods of less than 90 days is based on their carrying value. For those with maturity periods longer than 90 days, fair value is estimated using a discounted cash flow analysis based on the current interest rate and the remaining period to maturity.

# Policy loans

The fair value of policy loans is based on the amount presented in the balance sheet.

As at 31 December 2006, the aggregate carrying values of the Company's financial instruments are significantly different from their aggregate fair values:

(Unit: Baht)

	Carrying value	<u>Fair value</u>
Held-to-maturity debt securities		
Government and state enterprise bonds	20,128,542,991	20,018,986,508
Debentures	3,917,909,796	3,926,361,050

The Company has recorded the above government and state enterprise bonds and debentures at their book values because the Company intends to hold the investments to maturity.

### 21. RECLASSIFICATION

Certain amounts in the financial statements for the year ended 31 December 2005 have been reclassified to conform to the current year's classifications, with no effect on previously reported net income or shareholders' equity.

#### 22. APPROVAL OF FINANCIAL STATEMENTS

These financial statements were authorised for issue by the Authorised Directors on 22 March 2007.

#### **BALANCE SHEETS**

#### AS AT 31 DECEMBER 2006 AND 2005

(Unit: Baht) Note 2006 2005 **ASSETS** INVESTMENTS IN SECURITIES 20,706,652,258 17,226,869,919 Bonds Notes 2,543,606,334 2,246,972,457 Stocks 2,824,136,474 2,366,980,136 Debentures 4,071,705,299 2,596,462,192 Unit trusts 2,457,233,750 2,687,573,324 Total investments in securities 32,603,334,115 27,124,858,028 **LOANS** Policy loans 620,123,084 479,221,577 Mortgage loans 718,708,874 449,990,169 Other loans 3,850,869 4,684,749 Total loans 1,343,516,707 933,062,615 Less: Allowance for doubtful accounts -3,029,718 -3,029,718 Loans - net 5 1,340,486,989 930,032,897 CASH AND DEPOSITS AT FINANCIAL **INSTITUTIONS** 6 633,988,099 534,943,563 PREMISE AND EQUIPMENT - NET 7 275,992,759 293,597,884 DUE FROM REINSURERS 4,989,286 36,705,853 PREMIUM DUE AND UNCOLLECTED 8 959,159,942 891,974,597 ACCRUED INVESTMENT INCOME - NET 479,546,129 358,238,719 OTHER ASSETS Intangible assets 16,871,844 19,422,826 Others 10 286,355,592 229,189,473 TOTAL ASSETS 36,600,724,755 30,418,963,840

The accompanying notes are an integral part of the financial statements.

# BALANCE SHEETS (Continued)

# AS AT 31 DECEMBER 2006 AND 2005

			(Unit: Baht)
	<u>Note</u>	<u>2006</u>	<u>2005</u>
LIABILITIES AND SHAREHOLDERS' EQU	JITY		
LIFE POLICY RESERVE		27,991,945,349	22,741,322,689
UNPAID POLICY BENEFITS		2,625,554,663	1,958,372,995
DUE TO REINSURERS		84,932,141	74,695,816
ADVANCE PREMIUM RECEIPTS		1,842,690,768	1,995,744,400
OTHER LIABILITIES			
Corporate income tax payable		117,780,133	70,503,008
Others	11	645,309,161	876,597,130
TOTAL LIABILITIES		33,308,212,215	27,717,236,038
SHAREHOLDERS' EQUITY			
Share capital			
Registered, issued and fully paid			
100,000,000 ordinary shares of Baht 10 each		1,000,000,000	1,000,000,000
Premium on share capital		275,000,000	275,000,000
Surplus on revaluation of investments		861,743,275	723,301,752
Retained earnings			
Appropriated			
Statutory reserve	14	1,000,000	1,000,000
General reserve	15	400,000,000	-
Unappropriated		754,769,265	702,426,050
TOTAL SHAREHOLDERS' EQUITY		3,292,512,540	2,701,727,802
TOTAL LIABILITIES AND SHAREHOLDERS' E	QUITY	36,600,724,755	30,418,963,840
		0	0
The accompanying notes are an integral part of the final	ncial statemer	nts.	

DIRECTORS

# INCOME STATEMENTS

# FOR THE YEARS ENDED 31 DECEMBER 2006 AND 2005

			(Unit: Baht)
	Note	<u>2006</u>	<u>2005</u>
REVENUES			
Net premiums written		10,434,037,210	9,241,708,592
Net investments income		1,706,044,354	1,202,198,135
Gain on investment in securities		18,200,389	105,227,850
Other income			
Gain on sales of fixed assets		2,831,848	569,843
Others		17,936,388	14,106,033
TOTAL REVENUES		12,179,050,189	10,563,810,453
EXPENSES			
Underwriting expenses			
Life policy reserve increase from the previous year		5,250,622,660	4,717,691,674
Benefit payments to life policies during the year		3,599,790,972	2,933,274,683
Dividends to policyholders		60,000	210,000
Commissions and brokerages		1,601,317,834	1,655,680,668
Sales promotion expenses		132,826,443	127,184,695
Other underwriting expenses		12,311,602	11,470,170
Total underwriting expenses		10,596,929,511	9,445,511,890
Operating expenses			
Personnel expenses		363,050,102	296,688,699
Premises and equipment expenses		104,077,195	95,767,449
Taxes and duties		44,987,222	35,439,679
Bad debt and doubtful accounts		-	23,564
Directors' remuneration		13,180,000	8,980,000
Operating expenses - branches		45,003,129	38,617,350
Other operating expenses		144,111,806	114,134,844
Total operating expenses		714,409,454	589,651,585
TOTAL EXPENSES		11,311,338,965	10,035,163,475
INCOME BEFORE INCOME TAX		867,711,224	528,646,978
CORPORATE INCOME TAX		-215,368,009	-135,719,288
NET INCOME FOR THE YEAR		652,343,215	392,927,690
BASIC EARNINGS PER SHARE			
Net income	17	6.52	3.93

The accompanying notes are an integral part of the financial statements.

# STATEMENTS OF CASH FLOWS

# FOR THE YEARS ENDED 31 DECEMBER 2006 AND 2005

		(Unit: Baht)
	<u>2006</u>	<u>2005</u>
Cash flows from (used in) operating activities		
Net premiums written	10,090,074,307	8,889,172,470
Net investments income	1,709,717,097	1,351,730,802
Other income	17,936,388	9,262,192
Benefit payments to life policies during the year	-2,922,268,922	-2,377,605,935
Dividends to policyholders	-60,000	-210,000
Commissions and brokerages	-1,615,460,762	-1,622,136,504
Other underwriting expenses	-137,547,236	-121,826,185
Operating expenses	-671,955,173	-366,485,906
Income tax	-168,090,884	-114,799,635
Net cash from operating activities	6,302,344,815	5,647,101,299
Cash flows from (used in) investing activities		
<u>Cash flows from</u>		
Investments in securities	21,237,575,788	27,792,706,903
Loans	89,777,981	139,949,602
Deposits at financial institutions	12,000,000	-
Premises and equipment	15,706,672	622,150
Net cash from investing activities	21,355,060,441	27,933,278,655
Cash flows used in		
Investments in securities	-26,889,765,193	-32,403,477,792
Loans	-417,987,845	-619,521,011
Deposits at financial institutions	-182,000,000	-
Premises and equipment	-38,607,682	-36,706,643
Net cash used in investing activities	-27,528,360,720	-33,059,705,446
Net cash used in investing activities	-6,173,300,279	-5,126,426,791
Cash flows from (used in) financing activities		
Dividend paid	-200,000,000	-150,000,000
Net cash used in financing activities	-200,000,000	-150,000,000
Net (decrease) increase in cash and cash equivalents	-70,955,464	370,674,508
Cash and cash equivalents at beginning of year	534,943,563	164,269,055
Cash and cash equivalents at end of year (Note 6)	463,988,099	534,943,563

The accompanying notes are an integral part of the financial statements.

# STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY

# FOR THE YEARS ENDED 31 DECEMBER 2006 AND 2005

(Unit: Baht)

	Issued and		Surplus on	Retained earnings			
	paid-up	Premium on	revaluation of	Appropriated			
	share capital	shares capital	investments	statutory reserve	general reserve	Unappropriated	Total
Balance as at 1 January 2005	1,000,000,000	275,000,000	667,496,338	1,000,000	-	459,498,360	2,402,994,698
Unrealised gain from change in value of							
investments	-	-	55,805,414	-	-	-	55,805,414
Net income for the year	-	-	-	-	-	392,927,690	392,927,690
Dividend paid (Note 19)	-	-	-	-		-150,000,000	-150,000,000
Balance as at 31 December 2005	1,000,000,000	275,000,000	723,301,752	1,000,000	-	702,426,050	2,701,727,802
Unrealised gain from change in value of							
investments	-	-	138,441,523	-	-	-	138,441,523
Net income for the year	-	-	-	-	-	652,343,215	652,343,215
Transfer to general reserve (Note 15)	-	-	-	-	400,000,000	-400,000,000	-
Dividend paid (Note 19)	-	-	-	-		-200,000,000	-200,000,000
Balance as at 31 December 2006	1,000,000,000	275,000,000	861,743,275	1,000,000	400,000,000	754,769,265	3,292,512,540

The accompanying notes are an integral part of the financial statements.